

NOTES ON EXCHANGE CENTRE OPERATION

1) Room Rate

<u>Capacity</u>	<u>No. of Room</u>	<u>Room Rate</u> <u>Walk-in price</u>	<u>Room Rate</u> <u>(Bottom rate)</u>
No. of Twin Room*	4	1,200	500
No. of Dormitory	9	1,600	600
Total Capacity (no. of persons)	44		
Per person rate for dormitory		400	150

*Twin room is with special design aims for attracting tourist by internet booking

2) Income - Room Rental for Exchange Centre

Estimate of Monthly Income

	Year 1	Year 2	Year 3
Occupancy	60%	70%	80%
Twin Room			
days of exchange purposes (2/3 of year)	240	240	240
days of walk-in (1/3 of year)	125	125	125
Twin Room income	648,000	756,000	864,000
Dormitory			
days of exchange purposes (80% of the year)	292	292	292
days of walk-in (20% of the year)	73	73	73
Dormitory income	1,576,800	1,839,600	2,102,400
Total Room Rental Income	2,224,800	2,595,600	2,966,400

3) Housekeeping Cost

cleaning cost per room \$40	40
guest room	13
function room	6
per day	760
per month	23,560
per year	282,720

4) Starting Cost

Amenity \$20000 per guest room	28,000
13 guest room	13
Amenity \$50000 per function room	50,000
6 function room	6
	664,000